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## **Novatel Wireless Expands OEM Relationships with Key Partners in Fleet Management**

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**SAN DIEGO, CALIFORNIA - June 5, 2001** - Novatel Wireless, Inc. (Nasdaq: [NVTL](#)), a provider of wireless data access solutions, announced today that it is expanding its OEM initiative focused on the vehicle tracking and fleet management market. ...

"We are very pleased these prestigious companies have chosen the Expedite Wireless Embedded Modem and Lancer 3W Wireless 3 Watt Modem," said John Major, CEO of Novatel Wireless. "The need to transmit data from the mobile field force is driving communications technologies in the fleet management industry like never before. We look forward to working with these companies in providing communications solutions that meet their customers' needs."

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"We have been impressed with Novatel Wireless' product line and strong commitment to continually expand their product offerings," says Mario Proietti, CEO of TechnoCom Corporation. "We've integrated our smart location technology onto this solid platform. Key to our success is having an extensive feature set and a complete matrix of air interface choices."

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With over 16,000 vehicles using one of its wireless location products, TechnoCom Corporation®, is established as a leading provider of location & messaging enabling hardware and software. TechnoCom has broadened its array of products with a complete suite of products designed for mobile applications such as vehicle tracking, Intelligent Transportation Systems (ITS), telematics, public safety, fleet management, and asset tracking. A new product is the 3-watt LMU offered with the same rich features for users that have a specific need for greater transmit power requirements, such as the public safety market.

### **ABOUT NOVATEL WIRELESS, INC.**

Novatel Wireless, Inc. is a leading provider of wireless data modems and software for use with handheld computing devices and portable personal computers. The company delivers innovative and comprehensive solutions that enable businesses and consumers to access personal, corporate and public information through email, enterprise networks and the Internet. Novatel Wireless also offers wireless data modems and custom engineering services for hardware integration projects in

a wide range of vertical applications. The Novatel Wireless product portfolio includes the Minstrel® Family of Wireless Handheld Modems, Merlin™ Family of Wireless PC Card Modems, Sage® Wireless Serial Modems, Lancer 3W™ Family of Ruggedized Modems and Expedite™ Family of Wireless Embedded Modems. Headquartered in San Diego, California, Novatel Wireless is listed on the Nasdaq Stock Market (Nasdaq: [NVTL](#)). For more information, please visit the Novatel Wireless web site: <http://www.novatelwireless.com/> or call 888-888-9231.

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*In Regards to Novatel Wireless: This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include risks relating to technological changes, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission and other regulatory agencies.*

For the full text of this press release, please [Click Here](#).